
To: Mayor and City Council

Cc: Gregg Mandsager, City Administrator
Brian Stineman, Public Works Director

From: Kristy Korpi, Solid Waste Manager

Date: March 13, 2018

Re: Request approval for purchase of a Tarp Machine for Muscatine County Landfill

Introduction: During the 2017/2018 budget process, the Landfill operation was granted \$35,000.00 for the purchase of a replacement tarp machine. This machine is used daily to deploy three tarps that are 30' x 100' for daily covering of trash.

The request for proposal was posted on the City website in February 2018, bids were due on March 2, 2018. We received three bids for the tarp machine and three tarps. Southwestern Sales Company \$37,075.42, Tarpomatic Inc. \$85,487.00 (included 6 tarps), and Technology International Inc. \$106,271.00. Our existing machine was purchased from a company that is no longer in business.

I spoke to Southwestern Sales Company Representative after receipt of the bid for clarification on one item. There were 18 items for specification. On #15 which was "Vendor shall provide electric controls inside the compactor" they replied no. The vendor explained that there is wireless remote for use inside or outside the compactor. There is also a hydraulic manual control on the frame of the tarp machine for operation. This is how our existing machine is set up. It is satisfactory. I should have not included #15 on the specification. All other specifications were met.

Recommendation: Staff recommends purchase of the TDS30HS Tarp Deployment System from Southwestern Sales Company for \$37,075.42. This price includes the tarp deployment machine and three 30' x 100' tarps. The additional \$2075.42 will be absorbed by the Landfill budget.